### INTERNATIONAL CONGRESS FOR CONSERVATION BIOLOGY

SPONSORSHIP AND EXHIBITOR PROSPECTUS

KUALA LUMPUR CONVENTION CENTRE KUALA LUMPUR, MALAYSIA 21-25 JULY 2019







### OUR VISION:

A world where people understand, value, and conserve the diversity of life on Earth.



### **4,000** MEMBERS WORLDWIDE

Connecting the efforts of scientists, academics and practitioners with communities, governments, businesses and other stakeholders.

Nurturing the next generation of conservation professionals

Engaging in emerging and critical issues

Transcending boundaries through global networks

Providing professional development opportunities and closing the skills gaps in developing countries

Utilizing technological innovations and advancements

Making an impact by mobilizing local community participation in conservation efforts

Maximizing equity, inclusion, and diversity in the field.

For more information, contact sponsorshipteam@conbio.org.

# ICCB**2019**

### WHAT IS THE INTERNATIONAL CONGRESS FOR CONSERVATION BIOLOGY (ICCB 2019)?

Kuala Lumpur, Malaysia, 21-25 July

Conservation beyond Boundaries: Connecting Biodiversity with Communities, Governments and Stakeholders

For 29 years, SCB's International Congress for Conservation Biology (ICCB) is where new conservation trends and science-based knowledge unites with community resources. To be held in Kuala Lumpur July 2019, ICCB engages the world's conservation and biodiversity community by addressing global and regional conservation challenges, presenting new conservation science, marketing, technology advancements, and practices, and through global networking.

### ICCB ATTRACTS...

#### CONGRESSIONAL DELEGATES

- 1700-1800 delegates from more than 70 countries
- Government, NGO, regulatory, and civil decision-makers
- SCB members, including scientists, conservation managers, and academic leaders

#### KEY STAKEHOLDERS

- Trade and Professional Associations
- Non-profits, Foundations, and Trusts
- Ecology/Environment-Oriented Organizations and Consultants
- Environmentally Friendly Product Manufacturers and Distributors
- Environmental, Social, and Governance (ESG) Responsible Companies
- Corporate Social Responsible (CSR) Directed Companies
- Governments and Non-Governmental Organizations (NGOs)
- Regulatory and Law Enforcement Agencies
- Technology, Innovation, and Disruptive Solutions Companies

- Environmental, conservation, sustainability, business, and corporate CSR stakeholders
- A number of C-Suite leaders
- More than 350 delegates will be indigenous, community, and Next Generation leaders
- Software and Spatial Monitoring and Reporting
- Conservation Marketing Companies
- Aquariums, Museums, and Zoos
- Water, Climate Change, and Energy Solutions Companies
- Zero Waste and Responsible Consumption Solutions Companies
- Financial and Legal Services
- Publishers
- Universities
- Outdoor Athletic and Sporting Companies
- Marine and Wildlife Product Companies

#### **KUALA** LUMPUR, **MALAYSIA** is the ideal site for the 2019 International Congress for Conservation Biology. Biodiversity loss is one of the most urgent environmental issues around the globe and Malaysia is one of the world's megadiverse countries. It ranks 12<sup>th</sup> in the world, according to the National **Biodiversity Index** and is home to 1,141 threatened species, including plants and animals.

"ICCB is a must for researchers, educators, and decision makers who value the diversity of life on earth. As the world's largest convening in conservation science, ICCB is a unique opportunity to share cutting-edge scientific insights with a global network of friends and colleagues—and to learn, as well."

-Michael B. Mascia, Ph.D., SCB President and Senior Vice President of Conservation International



# WHY ATTEND **ICCB2019**?

By getting involved in today's challenges, you have the opportunity to show that you are implicated in shaping the future. ICCB 2019 is the platform where you will be able to be on the forefront of latest challenges of our environment.

### ICCB**2019**

### A UNIQUE CHANCE FOR YOU TO:

- Engage with +1700 attendees from approximately 70 countries
- Generate knowledge sharing through four full days of thought-provoking presentations and discussions
- Build brand awareness through event sponsorships such as receptions, plenaries, and attendee lounges
- Demonstrate your commitment at the Sustainability Innovation Showcase and Exhibit Hall
- Share your programs, products, and services with key stakeholders in an energetic environment
- Become a valuable partner and trusted resource for future project collaboration
- Enhance your influence, attract new business, and increase customer retention
- Attract, retain, and maintain a happy workforce
- Generate positive publicity from media interest in ethical business activities



### TOP FIVE REASONS TO **PARTICIPATE**:

SHARE YOUR COMPANY OR ORGANIZATION'S VISION

POSITION YOURSELF AS AN ENVIRONMENT AND CONSERVATION LEADER HIGHLIGHT YOUR SUCCESS STORIES ENGAGE IN IMPACTFUL DISCUSSIONS **5.** GAIN VISI

GAIN VISIBILITY AND NETWORK WITH THE GLOBAL ENVIRONMENTAL AND CONSERVATION COMMUNITY

### HOW CAN YOU CONTRIBUTE TO BUILDING A BETTER TOMORROW?

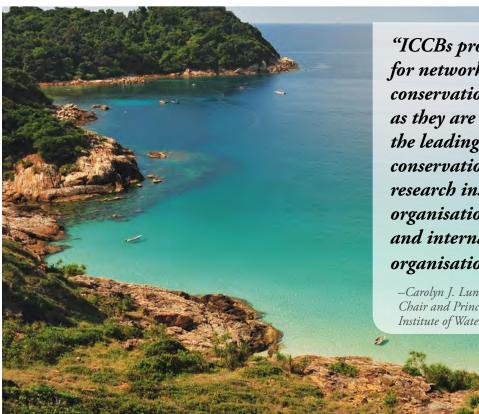
Becoming a SCB Global Conservation Partner is the unique chance to design your ideal package to increase your visibility, ensure you are at the forefront of attendees' minds, and is a way to measure and reach your CSR goals.

### BECOME A GLOBAL CONSERVATION PARTNER



ICCB 2019 gives you a better way to design and build your ideal "Global Conservation Partner" package.

- 1. Discover our Global Conservation Partner levels and uncover additional benefits
- 2. Share your vision through our extensive list of sessions
- 3. Identify additional options to bolster your brand awareness
- 4. Participate through exhibiting opportunities to generate more leads
- 5. Fill out the booking form in order to be a Global Conservation Partner *(All applications will be treated first come, first served basis)*



"ICCBs provide superb opportunities for networking and sharing of conservation science and practice, as they are attended by all of the leading emerging and senior conservation experts from academia, research institutes, environmental organisations and national and international government organisations."

–Carolyn J. Lundquist, Ph.D., SCB Awards Committee Co-Chair and Principal Scientist - Marine Ecology, National Institute of Water and Atmospheric Research

# BENEFITS PARTNERSHIP

### 1. DISCOVER OUR GLOBAL CONSERVATION PARTNER LEVELS AND UNCOVER ADDITIONAL BENEFITS



SPONSORSHIP LEVEL	<b>Champion</b> (\$20,000+)	<b>Defender</b> (\$10,000- \$19,999)	<b>Guardian</b> (\$5,000- \$9,999)	<b>Protector</b> (\$2,000 - \$4,999)	<b>Advocate</b> (\$1,000 - \$1,999)
Free Full Congress Registrations to ICCB	3	2	1		
Exhibit Booth	Double size booth (3x6 meters) - Premium location in the Sustainability Innovations Showcase	Single size booth (3x3 meters) in the Exhibit Hall	50% discount off Booth Rate		
Focus Group Opportunities	2	1			
Tickets to the Closing Dinner	3	2	1		
Pre-registration list (Limited use) In compliance with GDPR regulations & all our attendees	3	2	1	1	
Post-registration list (Limited use) In compliance with GDPR regulations & all our attendees	1	1	1	1	
Hyperlink on program's website	Ó	6	Ö	Ö	Ö
Advertising in the ICCB Program Book (Distributed to all Attendees)	full-page color	full-page black and white	<sup>1</sup> ⁄2-page black and white	1/4-page black and white	
Company name on sponsor recognition page in the ICCB Program Book and Mobile App.	ð	ð	ð	ð	Ö
Logo on signage or slide acknowledgement of sponsored event.	Ö	Ö	Ö	Ö	
Logo recognition on the ICCB's "Wall of Sponsors" signage	Ö	Ó	Ö	Ö	Ö
Recognition from podium at Opening Plenary.	<b>O</b>	Ö			
Verbal recognition at a sponsored sessions.	Ö	Ö	Ö		
Sponsor badge to wear on-site.	Ö	Ó	Ó	Ö	Ö
Right of first refusal to sponsor the same event/item the following year.	Ö	ð	ď	ď	ð
Acknowledgment/Thank You in a post Congress SCB newsletter.	Ö	Ó	Ö	Ö	Ö

# BENEFITS PARTNERSHIP

### 2. SHARE YOUR VISION THROUGH OUR EXTENSIVE LIST OF SESSIONS



#### SHARE YOUR VISION

Each of these opportunities come with 5-minutes to address the audience				
Opening Plenary Session / Exclusive Event Sponsor	\$30,000 (reserved)			
Closing Congressional Reception / Exclusive Event Sponsor	\$20,000			
Welcome Reception	\$15,000			
Final Plenary Session	\$20,000			
Southeast Asia Conservations Challenges Plenary	\$20,000			
Conservation Cinema	\$10,000			
Career Night or Career Night with Head Shot Salon	\$7,500 or \$15,000			
Workshop session (Max 3)	\$5,000 each			

"You know a conference has made an impact when you dream about working with business-oriented conservationists."

> -Elizabeth Lawrence, ICCB 2017 attendee and PhD biology student at Concordia University

# BENEFITS PARTNERSHIP

### **3.** IDENTIFY **ADDITIONAL OPTIONS** TO BOLSTER YOUR BRAND AWARENESS



CONVEY YOUR BRAND					
Brand Awareness Opportunities Details	of all items can be found at https://o	conbio.org/mini-sites/iccb-2019			
I want to be visible through key act	rivities				
Education Day Sponsor or Education Day Co-sponsor (Monday, Tuesday, or Wednesday)	\$20,000 sole sponsor per day or \$10,000 co-sponsor per day				
Sustainability Innovations Showcase Title Sponsor/Host	\$20,000				
Corporate Social Responsibility (CSR) Activity	\$10,000				
Poster Session sponsor (Monday through Thursday) \$10,000					
Additional Plenary Session	\$20,000				
Plenary Thematic Panel	\$20,000				
Field trip sponsor (Max 5)	\$5,000 each				
Pre-conference workshops (Max 3)	\$5,000 each				
I want to be visible through networking break	es & refreshments				
Branding of the Exhibitor Receptions (Max 4)	\$10,000 each				
Branding of the Lunch Breaks (Max 4)	\$10,000 each				
Reenergizing Lounge sponsor	\$10,000				
Sustainability Networking Hub	\$12,000				
Branding of SCB coffee breaks (Max 4)	\$3,000 each				
I want to be visible through event related ite	ms & branding				
Branded Ecological/Reusable straws	\$10,000				
SCB Badge lanyards	\$10,000				
SCB tote congress bag	\$12,000				
Floor Clings/Directional signage	\$6,000				
Mobile charging station	\$8,000				
Bag Insert (Items provided by sponsor)	\$500 per item				
Seat drop at Plenary or Panel sessions (Items provided by sponsor)	\$500 per item				
I want to be visible through the programme	ICCB Exhibitor Rate	Non-Exhibitor Rate			
ICCB 2019 Full-Page Advertisement	\$1,200	\$2,000			
ICCB 2019 Half-Page Advertisement	\$600	\$1,000			
ICCB 2019 Quarter-Page Advertisement	\$300	\$500			
I want to be visible through virtual items					
SCB Mobile App (Only 1 available) + Rufford Foundation (Max 1)	\$7,500				

### BENEFITS EXHIBITION

#### 4. PARTICIPATE THROUGH EXHIBITING OPPORTUNITIES TO GENERATE MORE LEADS



EXHIBITING OPPORTUNITIES				
Brand Awareness Opportunities	EARLY BIRD RATES, effective through 29 March 2019		REGULAR RATES, effective 30 March through 22 May 2019	
	Single (3 x 3 m)	Double (3 x 6 m)	Single (3 x 3 m)	Double (3 x 6 m)
Sustainability Innovations Showcase	N/A	\$3,500	N/A	\$4,000
Business / Company Booth	\$2,200	\$2,700	\$2,500	\$3,000
Organizational Members and Corporate Friends of SCB	\$1,800	\$2,300	\$2,100	\$2,600
Non-profit/Government/University Booth – Developed Country	\$1,200	\$1,700	\$1,500	\$2,000
Non-profit/Government/University Booth – Least Developed Country	\$900	\$1,400	\$1,200	\$1,700
Artist Booth** (Max 3)	\$300	N/A	\$300	N/A

\*\*Artist booths are limited to hand-made arts and craft products or paintings and are on a first come, first serve bases.



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- Exhibit description in the ICCB 2019 Program and a listing on the ICCB website;
- 3x3 meter booth registrations receive one complimentary full meeting registration per exhibitor, entitling the badge holder to attend all of the ICCB sessions and the exhibit hall; 3x6 meter booth registrations receive two complimentary full meeting registrations;
- 3x3 meter booth registrations receive one complimentary exhibit hall pass providing access to the exhibit hall for the four-day show, the exhibitors' receptions and the exhibitors' luncheons; 3x6 meter booth registrations receive two complimentary exhibit hall passes. Additional exhibitor exhibit hall passes are available for a fee of \$175);
- A complimentary list of pre-registered attendees if booth is purchased by 22 May 2019 available upon request; and
- A complimentary attendee roster for post-show follow-up available upon request.

Attendees lists are for limited use and will be in compliance with GDPR regulations.

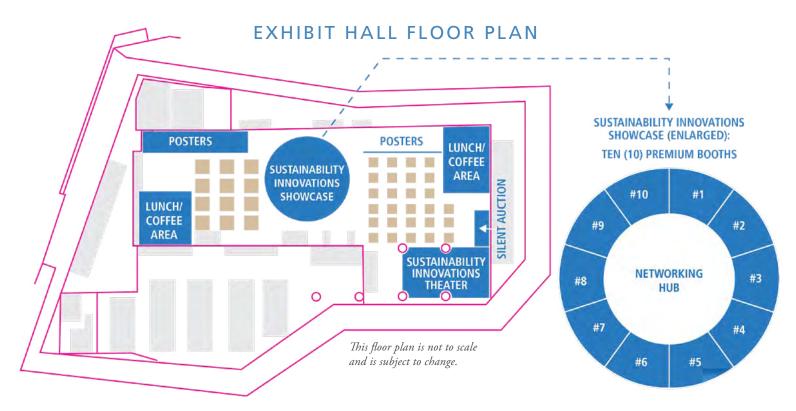
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## BENEFITS EXHIBITION



#### 5. FILL OUT THE SPONSORSHIP/EXHIBITOR FORM

Become a Global Conservation Partner by completing our online form at <u>http://bit.ly/ICCB2019SponsorExhibit</u>. Accompanying Terms and Conditions are outlined on the <u>ICCB 2019 website</u>. All pricing is in US dollars (USD). Taxes, if applicable, not included. (All application forms will be treated first come, first served basis.)



### SUSTAINABILITY INNOVATIONS SHOWCASE AND THEATER

The **Sustainability Innovations Showcase and Theater** are unique experiences for ICCB attendees and partners. It brings together industry stakeholders, leaders and innovators to showcase transformative practices and successes and engage on ways to successfully conserve and preserve Earth's natural resources.

The Showcase is an immersive exhibit floor experience designed to harness the global community into collaboration and will be the focal point of the ICCB Exhibition Hall.

The Sustainability Innovations Showcase is where you can bring your disruptive ideas and innovative products and engage 1:1 with industry experts, stakeholders, and non-profit leaders attending ICCB. Showcase participants will be able to select from prime-time slots in the Innovations Theater, such as lunch time and receptions. The Sustainability Innovations Theater will enable you to schedule presentations that highlight your success stories and impact, offer technical and collaborative conversations focused on innovative projects and case studies, and host thoughtful lab and panel discussions. The Theater provides an exclusive opportunity to deliver your message through interactive presentations to all ICCB attendees.

### EARLY BIRD PRICING IS \$3500 BEFORE 29 MARCH. SHOWCASE AVAILABILITY IS LIMITED SO BE SURE TO RESERVE YOUR SPACE NOW!







For more information, contact **sponsorshipteam@conbio.org.** 



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